

Message Text

UNCLASSIFIED

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FM AMEMBASSY RANGOON

TO USDOC WASHDC

INFO SECSTATE WASHDC 9258

AMEMBASSY BANGKOK

AMCONSUL HONG KONG

AMEMBASSY SINGAPORE

UNCLAS RANGOON 0613

E.O. 11652: N/A

TAGS: BTIO, BM

SUBJECT: REQUEST FOR SALES INFORMATION ON JEEP-TYPE VEHICLES

1. GUB AGRICULTURAL MECHANIZATION DEPARTMENT INTENDS TO PURCHASE ABOUT THREE JEEP-TYPE VEHICLES IN NEAR FUTURE. PROCUREMENT OFFICER REQUESTED EMBASSY'S ASSISTANCE IN OBTAINING PRICE INFORMATION, SPECIFICATIONS, BROCHURES, ETC. FOR SUCH VEHICLES MANUFACTURED IN U.S. HE SPECIFICALLY REQUESTED INFORMATION ON WILLYS JEEPS, BUT INFORMATION ON SIMILAR VEHICLES SUCH AS IH SCOUT WOULD ALSO BE OF INTEREST. PURCHASE WILL PROBABLY BE MADE BY DIRECT NEGOTIATION WITH COMPANY RATHER THAN INTERNATIONAL TENDER, THE USUAL METHOD OF GUB PROCUREMENT.

2. ACTION REQUESTED: PLEASE POUCH SALES INFORMATION ON US-MADE JEEP-TYPE VEHICLES FOR PRESENTATION TO AGRICULTURAL MECHANIZATION DEPARTMENT. IF INFO ADDRESSEES CAN OBTAIN SUCH LITERATURE FROM SALES OFFICES OF U.S. FIRMS, PLEASE FORWARD IT TO RANGOON.
OSBORN

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